



# Social Intelligence:

The latest work from Daniel Goleman - the guru of leadership & emotional intelligence

*"Social intelligence is the interpersonal part of emotional intelligence. In my model of EI, there are four domains: self-awareness, emotional self-management, empathy and social awareness, and social skills -- or managing relationships. And the second two of the those, the empathy and social skill components, are what make up social intelligence."*

- Daniel Goleman, author of Social Intelligence

### By Ed Democracy

Daniel Goleman wrote the book on "Emotional Intelligence" - literally. He is fast becoming a household name. The vital importance of emotional intelligence in parenting, teaching, management, organizing, and leadership is becoming common knowledge. After writing "Emotional Intelligence," Goleman wrote an article for the "Harvard Business Review," essentially equating leadership & emotional intelligence.

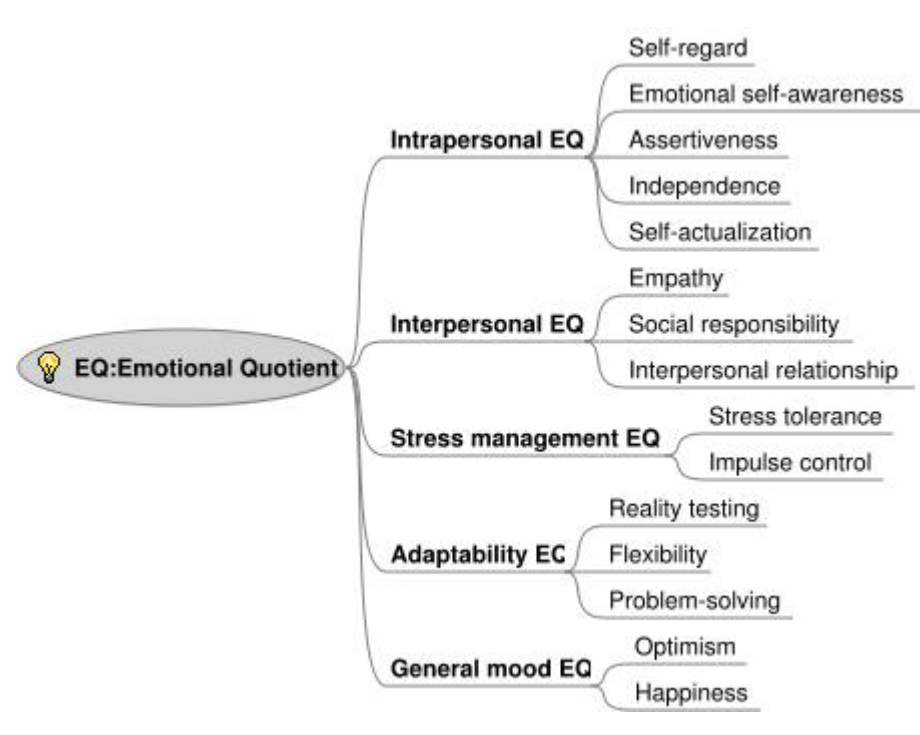
It's very hard to get people to give their precious time to volunteer for community organizations. When you get them, you want to keep them. Social intelligence and sustainable organizing, in large part, are one in the same. We must understand ourselves and how we interact with various types of people in various types of situations. We cannot understand others until we understand ourselves. Love is understanding. Without love there is nothingness. We all have better things to do with our time than to feel like we are wasting it or, worse yet, feeding a beastly dynamic that makes everyone miserable.

The good news is that "Social Intelligence: The New Science of Human Relationships" is available in a bookstore near you!

Please send your thoughts on sustainable organizing, comments & ideas for columns to [chartingdemocracy@can-so.org](mailto:chartingdemocracy@can-so.org) or 615-3744.

*"Perhaps the main lesson from social intelligence is that we are all part of each other's inner resources; the social brain links us inextricably. This suggests a new way of thinking about social responsibility: it begins in every interaction, from a casual encounter to being with those we love most dearly, when we act in ways that create beneficial states in the other person."*

**Daniel Goleman**



**HELPFUL LINKS:**

**Daniel Goleman**  
<http://www.danielgoleman.info/blog>

**Social Intelligence**  
 The most fundamental discovery of this new science: We are wired to connect.  
[http://www.danielgoleman.info/social\\_intelligence/index.html](http://www.danielgoleman.info/social_intelligence/index.html)

**Social Intelligence - WIKI**  
[http://en.wikipedia.org/wiki/Social\\_intelligence](http://en.wikipedia.org/wiki/Social_intelligence)

**Transparency is Inevitable**  
<http://www.danielgoleman.info/blog/2007/01/01/transparency-is-inevitable>

**The Neural Power of Leadership: Daniel Goleman on Social Intelligence**  
[http://www.6seconds.org/pdf/neural\\_leadership.pdf](http://www.6seconds.org/pdf/neural_leadership.pdf)

**Emotional Intelligence:**

*"...the capacity for recognising our own feelings and those of others, for motivating ourselves and for managing emotions effectively in others and ourselves."*

**Daniel Goleman**  
**Emotional Intelligence**

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Please make checks payable to MHNO & mail with form to:  
**MHNO, 92 Congress St., Portland, ME 04101** **Thank you!**